# Research Note About SME Business for The Economist



Small and medium-sized enterprises (SMEs) have become the backbone of economies worldwide. They contribute significantly to job creation, innovation, and economic growth. In this research note, we delve into the fascinating world of SMEs and their impact on the global business landscape, providing insights that shed light on their challenges, opportunities, and the path to success.

#### The Rise of SMEs

In recent years, SMEs have gained increasing recognition for their contribution to the overall economy. From local neighborhood stores to technology startups, these small businesses play a crucial role in driving economic development and fostering entrepreneurship. According to recent studies, SMEs account for a significant share of employment and gross domestic product (GDP) in many countries.



# SMALL BUSINESS FINANCE AND VALUATION: A RESEARCH NOTE: A research note about SME business for the economist

by Duncan Larcombe (Kindle Edition)

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One key characteristic of SMEs is their agility and ability to adapt quickly to market demands. Unlike large corporations, SMEs are more flexible, allowing them to respond promptly to changing customer needs and emerging trends. This responsiveness often gives them a competitive edge in the market.

#### **Challenges Faced by SMEs**

Despite their many advantages, SMEs also face numerous challenges on their path to success. Limited financial resources, access to funding, and cash flow management are among the top concerns for these businesses. Additionally, SMEs often struggle with finding skilled labor, expanding their market reach, and dealing with regulatory complexities.

However, technology and digital transformation have opened up new opportunities for SMEs. With the advent of e-commerce and online platforms, small businesses can now reach global markets and compete with larger players in ways never seen before. The internet has leveled the playing field, allowing SMEs to flourish and expand their business beyond geographical boundaries.

#### **Success Stories and Best Practices**

Many SMEs have managed to overcome the challenges and thrive in their respective industries. By embracing innovation, leveraging technology, and adopting strategic marketing approaches, these businesses have achieved remarkable success.

For example, [Insert Company Name], a small food delivery startup, utilized data analytics to understand consumer preferences and tailor their offerings accordingly. This approach allowed them to provide personalized experiences, resulting in a loyal customer base and increased revenue.

In another case, [Insert Company Name], a local fashion retailer, created an engaging online presence through social media marketing and influencer collaborations. By leveraging the power of digital platforms, they gained a substantial following, leading to a surge in sales and brand recognition.

#### The Future of SMEs

The Economist's research indicates that SMEs will continue to play a vital role in shaping the global economy. As technology evolves and markets become more interconnected, the potential for growth and innovation within the SME sector is immense.

Countries must recognize the importance of facilitating SME growth through supportive policies, access to financing, and nurturing entrepreneurial talent. By investing in these small businesses, economies can foster resilience, job creation, and sustainable development.

In , SMEs are an integral part of today's business landscape. Their ability to adapt, innovate, and provide personalized experiences sets them apart. With the

right support and strategic focus, SMEs have the potential to drive economic growth and leave a lasting impact on societies worldwide.



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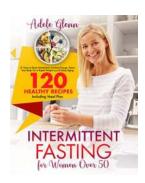
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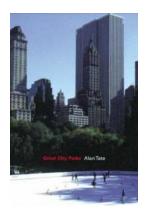
This study is concerned with the effectiveness of SME loan of Rupali Bank Limited through adequacy, utilization and repayment of credit, profitability of SMEs and impact of loan among the borrowers. Further, it also deals with the socioeconomics of the borrowers and problems of SME financing in the study area. One hundred SME borrowers of the bank in Mirpur area of Dhaka North City Corporation were randomly selected in which 25 were from each of hotel & restaurant, beauty parlor, readymade garments and construction shop. Both tabular and econometric techniques were used to analyze the collected data. Findings revealed that the respondents were capable of keeping small family size and maximum of them were of active age group because they were conscious about negative effect of population growth. The construction shop owners' saving position was more satisfactory compared to other SMEs in the study area because of good earning capability. The adequacy and time requirement for getting loan were satisfactory in the present context of Bangladesh which

reflected Rupali Bank's urge and sincerity to work in favor of small and medium entrepreneurs of the country. SME borrowers were found to be conscious about purposive utilization of loan money and their repayment performance was more or less satisfactory according to research findings. Considering all SMEs together, impact of SME loan on family income was ranked the highest in the study area according to borrowers' perception. There were identified six components to obtain loan from the bank and readymade garment's cost was largest while it was lowest for construction shop because of different factors. Profitability of SMEs under Rupali Bank Limited was moderate in the study area. The relationship between credit and profitability reflected the valuable contribution of credit in SME business if the loan is paid in adequate amount and utilized purposively. Corruption during loan sanctioning was the fundamental problem of SME financing in the study area according to survey questionnaires answer. The respondents suggested some measures to overcome the problems of SME financing so that it might be more effective to bringing favorable impacts among the borrowers of the study area.



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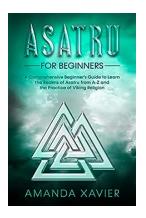
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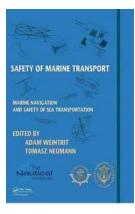
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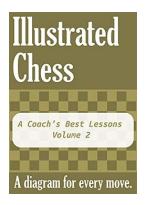
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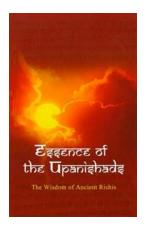
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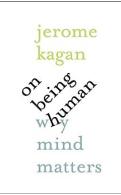
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