

How To Avoid Getting Screwed By Roof Salesman: The Ultimate Guide

Roof replacement or repair is a significant investment that requires careful consideration. Unfortunately, there are dishonest roof salesmen out there looking to take advantage of unsuspecting homeowners. In this article, we will provide you with valuable guidance on how to avoid getting screwed by these deceptive individuals.

1. Research, research, research!

The first step to protecting yourself from unscrupulous roof salesmen is to conduct thorough research. Look for reputable roofing companies in your area by asking for referrals from friends, family, or neighbors. Additionally, make the most of online resources, such as review websites and local business directories, to find reliable contractors with positive customer feedback.

Remember to verify the company's legitimacy by checking if they have the necessary licenses, insurance, and certifications. This due diligence will help you avoid falling into the trap of fraudulent roof salesmen.



Storm Damage Secrets: How to Avoid Getting Screwed by a Roof Salesman

by Greg Cannon (Kindle Edition)

★★★★☆ 4.5 out of 5

Language	: English
File size	: 475 KB
Text-to-Speech	: Enabled
Screen Reader	: Supported
Enhanced typesetting	: Enabled
Print length	: 46 pages
Lending	: Enabled



2. Don't be a victim of high-pressure sales tactics

One common characteristic of dishonest roof salesmen is their use of high-pressure sales tactics. They may try to create a sense of urgency, pushing you to make a hasty decision by claiming exclusive offers or limited-time discounts. Don't fall for these tricks.

Legitimate roofing companies will provide you with detailed estimates without pressuring you into an immediate commitment. Take your time to evaluate their proposals, compare them with other offers, and clarify any doubts before making a decision.

3. Obtain multiple quotes

Getting multiple quotes from different roofing companies is essential for avoiding scams and obtaining the best deal. By doing so, you can compare prices, materials, warranties, and other important factors.

Be cautious of exceptionally low or significantly high quotes. Unrealistically low quotes may indicate shoddy workmanship or the use of subpar materials, while excessively high quotes may be an attempt to take advantage of your lack of knowledge.

4. Read and understand the contract

Before signing any contract, carefully read and understand every detail. A reputable roofing company will provide a written contract outlining the scope of work, materials to be used, project timeline, payment terms, and any other relevant information.

If you have any concerns or questions, don't hesitate to ask the contractor for clarification. Ensure that the contract includes provisions for potential unforeseen circumstances, as well as a warranty that covers both materials and workmanship.

5. Beware of upfront payments

Unethical roof salesmen often demand hefty upfront payments before starting the project, leaving you vulnerable to potential scams. While it is common to provide a deposit, typically around 10-20% of the total cost, be skeptical of requests for larger sums.

A reputable roofing company will usually request payment upon completion and your satisfaction with the finished work. Be wary of any contractor who insists on full payment before starting or completing the project.

6. Check for warranties

Make sure your chosen roofing company offers warranties on both the materials used and the labor provided. Reputable contractors stand behind their work and offer warranties to protect their customers from any potential defects or issues that may arise after the project is completed.

Get the warranty terms in writing and ensure you understand what is covered and for how long. This will give you peace of mind and protection against unforeseen expenses.

7. Trust your instincts

One of the most crucial ways to avoid getting screwed by roof salesmen is to trust your instincts. If something feels off or too good to be true, it probably is. If a

roofer is using aggressive sales tactics, offering substantial discounts, or pressuring you into signing a contract, it's a red flag.

Take the time to find a reputable roofing company that prioritizes your satisfaction and offers fair, transparent services. Remember, your gut feeling is often a reliable indicator of a trustworthy professional.

By following these guidelines, you can protect yourself from unscrupulous roof salesmen and ensure your roofing project is handled by a reliable and honest contractor. Don't let yourself become a victim; take proactive steps to safeguard your investment.

Disclaimer: The information provided in this article is for educational purposes only. It should not substitute professional advice. Always consult with a trusted roofing professional before making any decisions or entering into any contracts.



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Hail and Wind storms are most common in the Midwest, but in recent years they have been more frequent, and they are happening all over the country. You have

seen it on the news! More and more people are getting scammed, ripped off, stolen from, and in some cases losing their homes and savings because of unscrupulous gypsies and con artists posing as contractors.

Unfortunately there isn't much the authorities can do once these thieves have skipped town, after wrecking homeowner's lives, and the normally publicized tips you see on the news and internet are nowhere near good enough. The best way to avoid getting screwed by a dishonest contractor is to be proactive in the beginning, but how? This book has detailed tools and steps to protect you, your family, and your home; and an abundance of new material from inside the construction industry, and not yet shared in previous books from the "Storm Damage Secrets" series.

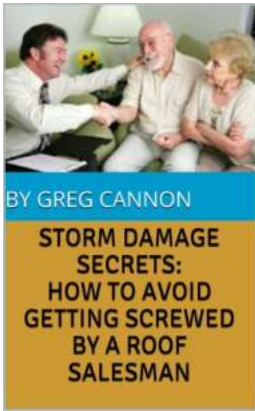
This book has a cynical tone throughout to accentuate the gravity of the decision you will have to make in choosing a contractor to work on your home, yet it is mixed with positive ways to wade through the chaos. I use examples from all over the U.S., but mostly Oklahoma and Texas. These two states consistently have more hail and wind storms than anywhere else, yet have the loosest consumer protection laws and regulations when it comes to the roofing industry.

A large number of storm chasing contractors will come from these states when hail and tornadoes hit your area. The principles found here are useful no matter what state you live in and can even be applied to other tradesman such as plumbers, electricians, window salesman, solar panelists, etc.



The Must Have Guide To Choosing The Right Roofer In Oklahoma

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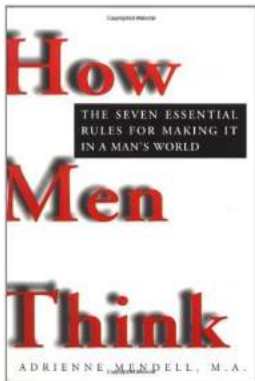
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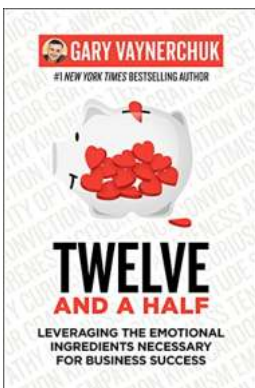
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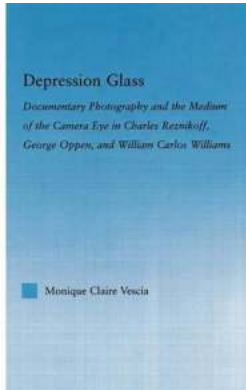
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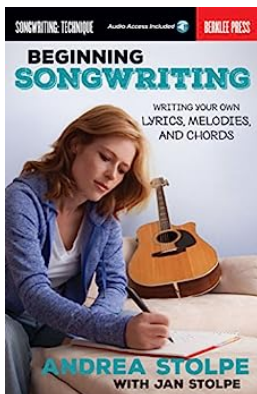
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