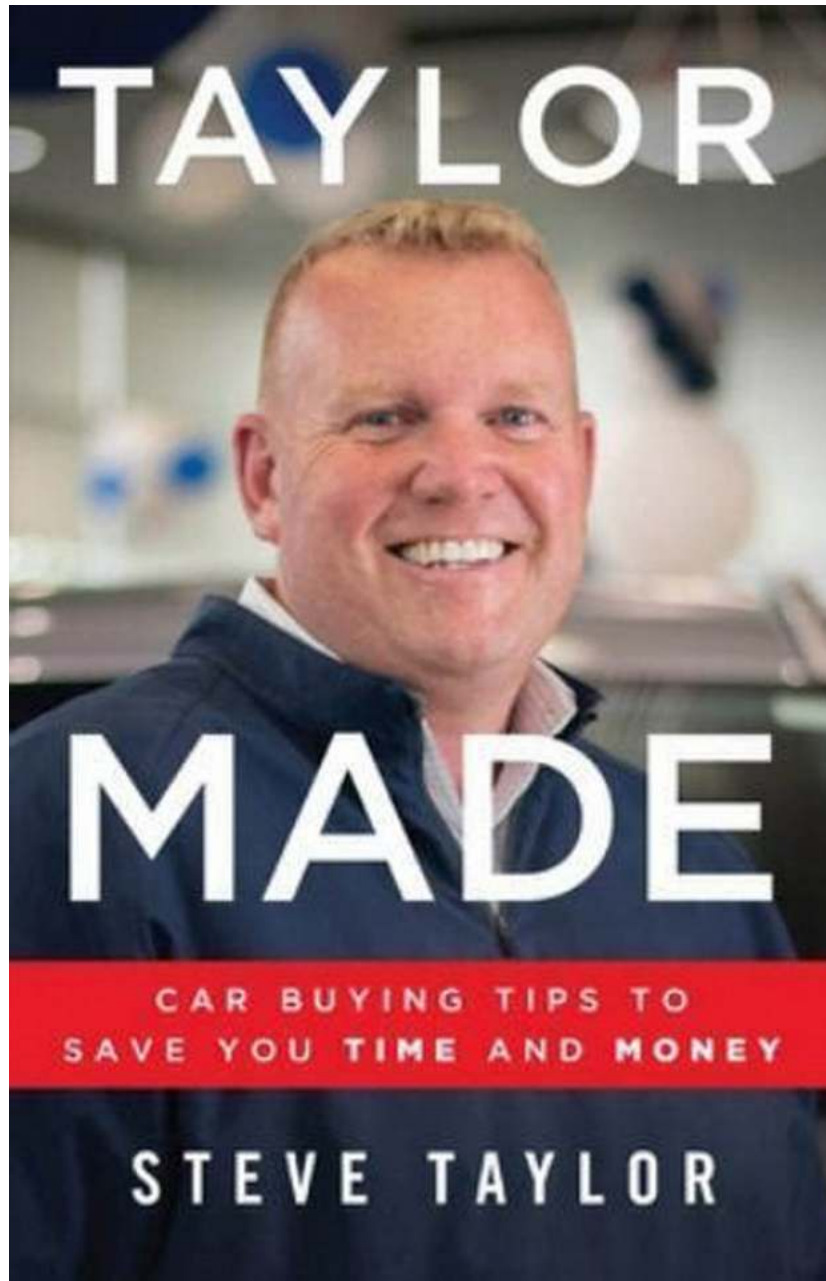


Car Buying Tips To Save You Time And Money

Are you in the market for a new car? Buying a car can be an overwhelming and time-consuming process, but with the right tips and strategies, you can save yourself both time and money.

1. Do Your Research

Before you even set foot in a car dealership, it's important to do your research. Start by determining what type of car you need based on your lifestyle and budget. Consider factors such as fuel efficiency, safety ratings, and maintenance costs. Look up different car models and compare their features and prices. This will help you narrow down your options and make a more informed decision.



Taylor Made : Car Buying Tips to Save You Time and Money by Steve Taylor (Kindle Edition)

★★★★☆ 4.5 out of 5

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File size : 4976 KB

Text-to-Speech : Enabled

Screen Reader : Supported

Enhanced typesetting : Enabled

X-Ray : Enabled

Print length : 100 pages
Lending : Enabled



2. Set a Budget

One of the biggest mistakes people make when buying a car is not setting a budget. Determine how much you can afford to spend, both upfront and in monthly payments. Consider additional costs such as insurance, registration fees, and maintenance. Stick to your budget to avoid overspending and financial strain.



MONTHLY BUDGET

MONTH: _____

MONTHLY TAKE HOME PAY	
Income Source #1	\$800
Income Source #2	\$1000
Bonus Income	\$
TOTAL	\$1800

FIXED EXPENSES		
	BUDGETED	SPENT
Mortgage / Rent	\$900	\$
Utilities	\$30	\$
Water / Trash	\$65	\$
Cable	\$30	\$
Internet	\$	\$
Phone	\$40	\$
	\$	\$
	\$	\$
	\$	\$
	\$	\$
TOTAL	\$1065	\$

VARIABLE EXPENSES		
	BUDGETED	SPENT
Gas	\$80	\$
Entertainment	\$	\$
Dining Out	\$	\$
Clothing	\$	\$
Health	\$25	\$
Personal Care	\$40	\$
Groceries	\$400	\$
	\$	\$
	\$	\$
	\$	\$
	\$	\$
TOTAL	\$545	\$

DEBT		
	BUDGETED	SPENT
Credit Card #1	\$50	\$
Credit Card #2	\$	\$
Credit Card #3	\$	\$
Car Payment #1	\$150	\$
Car Payment #2	\$	\$
Student Loan #1	\$40	\$
Student Loan #2	\$	\$
	\$	\$
	\$	\$
	\$	\$
TOTAL	\$240	\$

SAVINGS		
	BUDGETED	SPENT
Emergency Fund	\$	\$
Retirement	\$	\$
College Savings	\$	\$
Giving	\$	\$
	\$	\$
	\$	\$
TOTAL	\$	\$

TOTAL INCOME	\$1,800
(MINUS)	
TOTAL EXPENSES	\$1,850
(EQUALS)	
	-\$50

3. Consider Pre-owned Cars

Buying a brand new car may be tempting, but it often comes with a hefty price tag. Consider buying a pre-owned car instead. Pre-owned cars can offer the same features and reliability as new cars but at a much lower cost. Look for certified pre-owned vehicles that come with warranties and have undergone thorough inspections.



4. Compare Prices

Don't settle for the first car you see. Visit different dealerships and compare prices for the same make and model. Take advantage of online resources that allow you to compare prices from multiple dealerships. Negotiate with the salesperson to get the best deal possible.

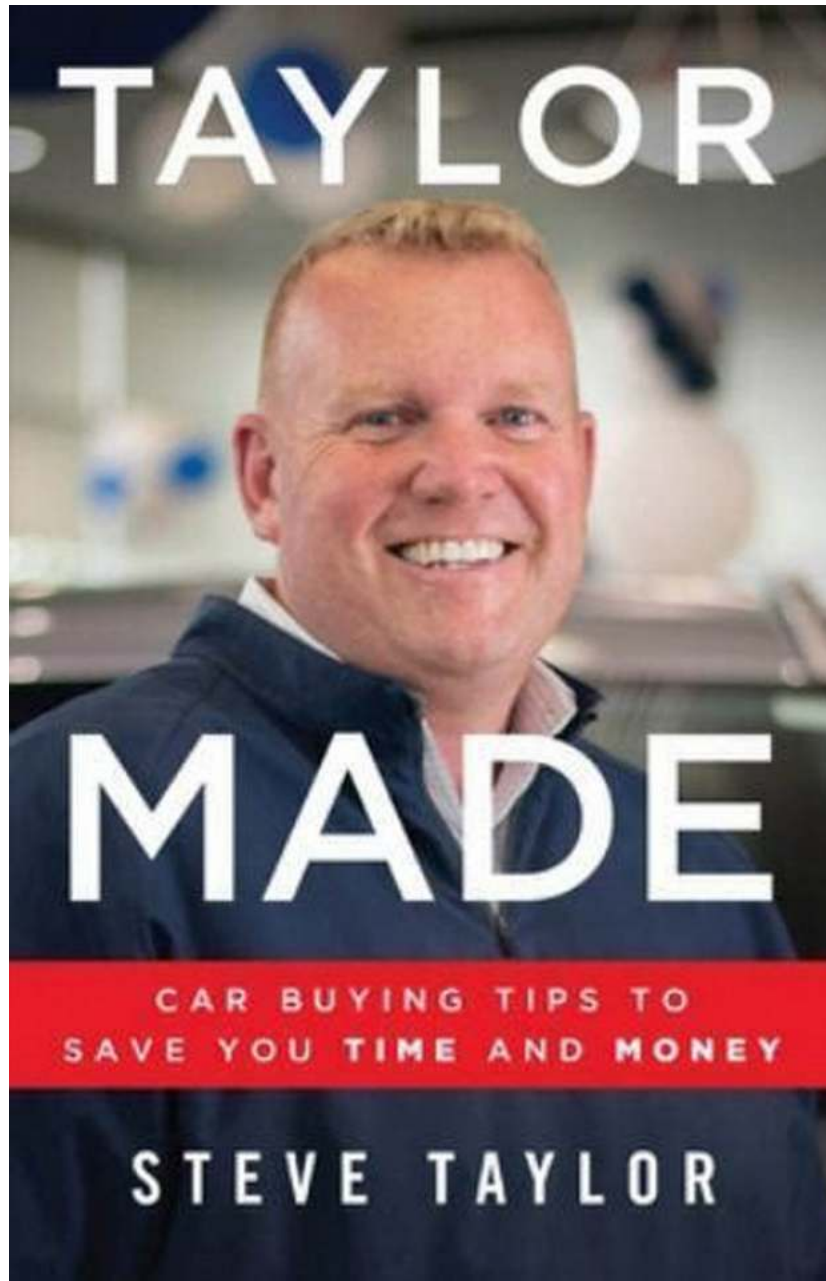
5. Research Financing Options

Unless you're paying for the car in cash, you'll need to research your financing options. Shop around for the best interest rates and loan terms. Consider getting pre-approved for a loan from your bank or credit union before visiting the dealership. This will give you more negotiation power and a clearer understanding of what you can afford.



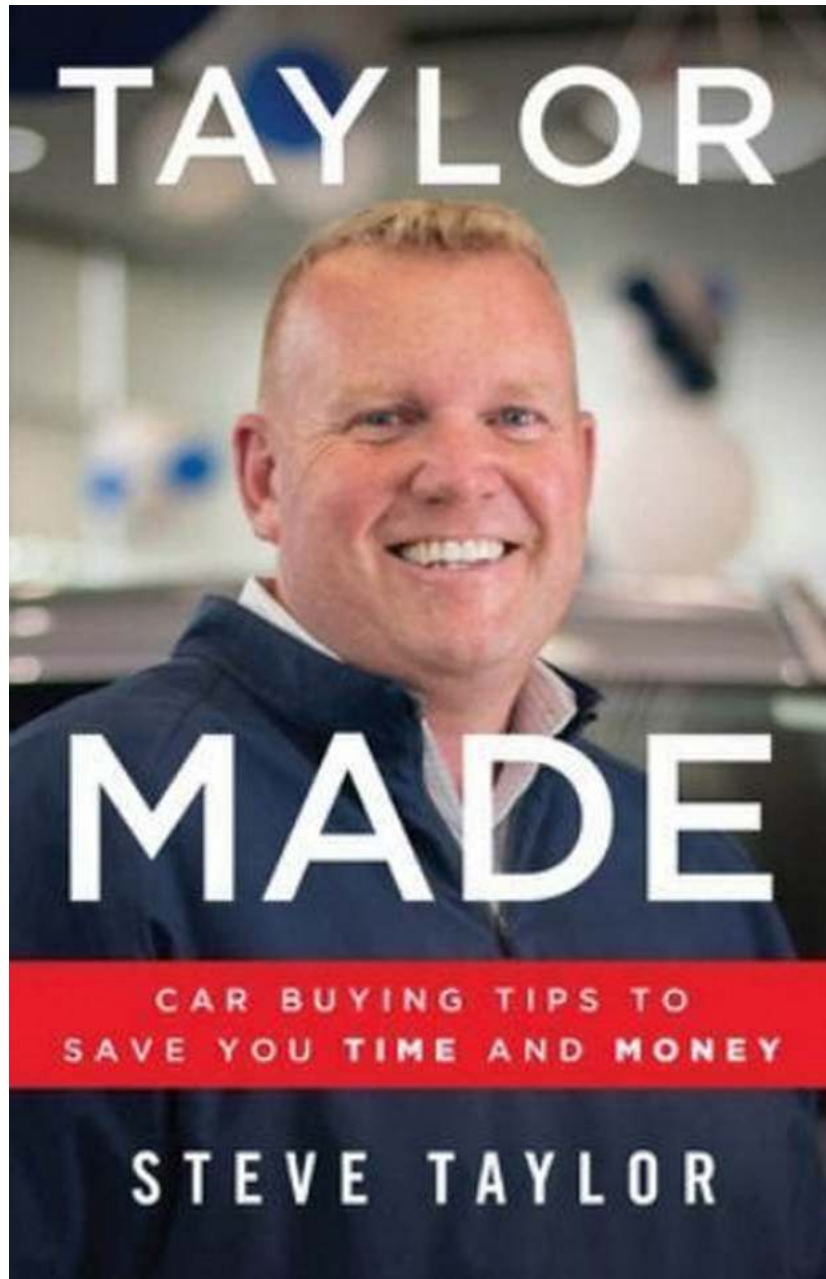
6. Take a Test Drive

Never buy a car without taking it for a test drive. This is your opportunity to see how the car handles, how comfortable it is, and how it feels to drive. Pay attention to any strange noises or behaviors that may indicate mechanical problems. If possible, test drive the car in different road conditions to fully evaluate its performance.



7. Get a Vehicle History Report

Before finalizing the purchase, always get a vehicle history report. This report will provide you with information about the car's previous owners, accident history, and maintenance records. It's crucial to know if the car has been involved in any major accidents or if it has any outstanding recalls.



8. Have the Car Inspected

If you're buying a used car from a private seller, it's essential to have the car inspected by a trusted mechanic. This inspection will uncover any hidden issues or potential problems with the car. The cost of the inspection is a small price to pay compared to potential repair costs down the road.

9. Don't Fall for Add-ons

Car dealerships often try to upsell you with unnecessary add-ons such as extended warranties, fabric protection, or paint sealant. These add-ons can significantly increase the price and are often not worth the money. Do your research and determine if any of these add-ons are truly necessary before agreeing to purchase them.



10. Trust Your Gut Feeling

Lastly, trust your gut feeling when buying a car. If something doesn't feel right, listen to your instincts. Don't be pressured into making a quick decision by pushy salespeople. Take your time, weigh your options, and choose a car that fits your needs and budget.

By following these car buying tips, you can save yourself both time and money. Remember to do your research, set a budget, consider pre-owned cars, compare prices, research financing options, take a test drive, get a vehicle history report, have the car inspected, avoid unnecessary add-ons, and trust your gut feeling. Happy car shopping!



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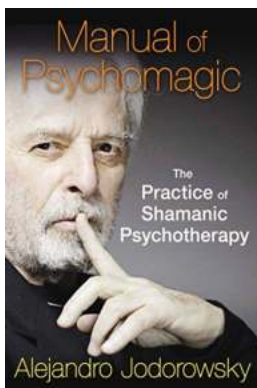
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You've had your eye on a new car for months, but you're avoiding the dealership. After all, everyone knows the frustrations that come with buying a car. You spend hours waiting for the salesperson to crunch numbers and check with their manager, only to leave feeling that they "won" and wondering whether you truly made a good decision.

Just because this could be your experience buying a car doesn't mean it has to be.

As the owner and operator of seven successful car dealerships, Steve Taylor has worked for twenty years to change the negative connotations of his industry and the car-buying experience. In *Taylor Made*, Steve walks you step-by-step through the process of buying a car. He gives you insider tips on how to choose a dealer, get top dollar for your trade-in, negotiate a fair price, and select the products that will truly protect you in the long run. By answering all the questions you were too apprehensive to ask, this book will make buying a car enjoyable again—as it should be.



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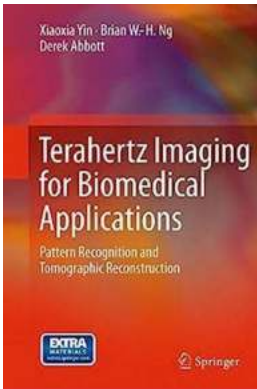
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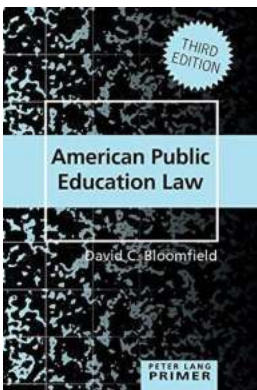
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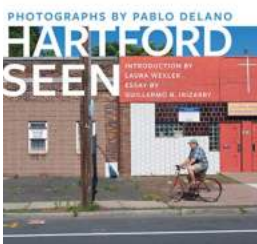
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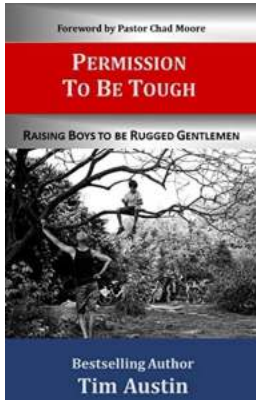
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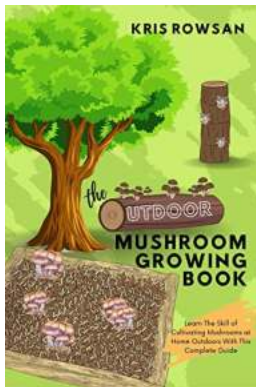
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